A YEAR OF BUILDING
Departures and new staff

In October of 2016, Laura Bajuk left as the ED after 11 years of service with us, so we formed a search committee and began what turned out to be a year-long succession of searches. We first hired Dr. Elisabeth Ward as Executive Director, who then brought on board Heather Farquhar as “second in command”. An effective communications coordinator was found in Mary Flynn, and the year ended with the departure of our bookkeeper. We now have a brand-new team of highly skilled and totally dedicated people.

EXHIBITS
We managed to maintain our exhibits calendar with the help of in-house talent, and hiring some part-time help. We had 5 great exhibits:

**Many Communities, Many Voices** highlighted the work of our Oral History program and those interviews proved to be a rich local history lesson. (April-October 2016)

Then we celebrated **Hau Beiren Artwork in his centennial year**, bringing in double the amount of visitors we have had before. It was our first single artist show, and was very successful! (October-December 2016)

**Seaweed, Salmon and Manzanita Cider** taught us how local Indians found, cooked and ate their food. (January-April 2017)

**Raggedy Ann and Andy** was a very popular draw in the J. Gilbert Smith House, thanks to a member willing to share her charming collection. (October 2016-June 2017)

**The Eichler Homes: Modernism for the Masses** exhibit has been drawing great crowds from all over the Bay Area and beyond with an interest in mid-century modern architecture. (May-October 2017)
OUTREACH
Our store has had a smashing year: profits $2,000 higher than ever before. Our store manager has really worked hard to achieve this record. Train Days and sales like Catch the Spirit have turned into popular shopping days! We shared our facility with many during this year: The Los Altos Stage Company, the Senior Center, the Library, Los Altos Community Foundation, and the Chamber of Commerce. It makes us feel good to be able to share our beautiful facility, where everyone loves to come! Besides the many private parties, we shared out space with the Garden Club for their plant exchange, hosted Kiwanis Board Meetings and Lean In Circles. The local Ikebana Club also used our beautiful patio and main gallery for their show, the second year in a row.

EDUCATION
The 3rd and 4th Grade History Classes continue to be a hit. All 3rd and 4th grade students in the Los Altos School District come in during April and May. Many come back as adults and tell us how they love our Museum and remember their first experience here, during those school days.

SOCIAL MEDIA
We have entered the modern world of social media! Besides our new website, www.losaltoshistory.org, we can be found at Facebook and Twitter. And look out for bi-weekly emails from hellolosaltoshistory.org. Let us know if you aren’t getting them.
FINANCES

We hit our goal regarding membership and had a wonderful annual campaign last fiscal year. We used surplus from previous years to help cover expenses for producing exhibitions, so spending outpaced income for 2016-2017. But we think our wonderful exhibitions were worth it! Next year, we will be looking for more grants to cover exhibition development expenses. Otherwise, we had a good year, and strengthened our emphasis on our core mission; teaching people about the history all around us!

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Expenses

- Staff: $214,871
- Contract Workers: $190,965
- Supplies & Equipment: $17,843
- Admin & Other: $76,232
- Printing: $26,659
- Facility: $32,994

**TOTAL EXPENSES** $559,564

Income

- Corporations, Govt., & Foundations: $81,458
- Individuals: $141,901
- Rentals, Store & Other: $231,965
- Special Events: $60,330
- Membership: $33,312

**TOTAL INCOME** $548,966

**NET** $-10,597
Thank You!

We would like to acknowledge and thank our many members and top donors for their support!

CORPORATE SPONSORS

Amici’s East
BK Collections
Bridges Community Church
Buck’s of Woodside
Bushido Izakaya
Byington Vineyards
Cal Water
Chef Chu’s
Clark Construction
Coldwell Banker
Continental Caterers
Courtyard by Marriott
Cranberry Scoop
Crowne Plaza Cabana Palo Alto
Davino Florist
Dinah’s Garden Hotel
Elle Kiss Hair Studio
The Erdal Team, Sereno Group
Federated Woman’s Club of Los Altos
Fish Market
Foothill - De Anza CCD
The Forum
The Peninsula Symphony Co.
Garden Club of Los Altos
The Geschke Foundation
Gleim the Jeweler
City of Los Altos
Homewood Suites
Los Altos Dry Cleaners
J. Lohr Vinyards
Los Altos Hardware
Kerf Design Inc.
Los Altos Town Crier
Klopf Architecture
Lucile Glessner Design
Larry’s Auto Works
Mimi & Coco
Legacy Capital Group CA
Modern Times Realty
Los Altos Hardware
Nature Gallery
NMC Imagery
Opa!
Oz Boutique
Pacific Catch
The Pasta Market
Peet’s Coffee & Tea
The Forum
Preziosi Italian Jewels
Prochnow Realtors
Ristorante Bella Vita
Starbucks
Sam’s Chowder House
Sundance the Steakhouse
Starburst Construction
Sundae Steakhouse
TWO Resturant
The Terraces at Los Altos
Walt Disney Family Museum
Winter Lodge
Yum Yum Tree
Yves Delorme

GRANTS

Grimm Family Fund
City of Los Altos
The Geschke Foundation
Los Altos Community Foundation

MAJOR MUSEUM CONTRIBUTORS

Ted and Marcia Adams
Phil & Brigitte Ahlfeldt
Margie Alving
Janis Andrews
Ava & David Bellshaw
Ginger & John Beman
Bob & Irene Brown
Art & Jean Carmichael
Bebe & B.J. Cassin
Cam & Albert Chan
Linda & Dean Clark
William & Claudia Coleman
David & Ann Crockett
Elayne & Phillip Dauber
John & Stevie Day
Phyllis Dorrcott
Glen & Linda Eckols
William & Diane Fisher
Carole Flores
Ann & Tom Foxen
Kristen & Rich Fuller
Liz and Jerry Gard
Chuck & Nan Geschke
Olivia & Dan Haley
Rose Hau & Jim Heslin
Marilyn & Robert Henderson
Dick & Paulette Henning
Nancy & Jerre Hitz
Ted & Judy Hoff
William & Yvonne Jacobson
Karen & David Jessen
Mady & Mel Kahn
Armond & Marjorie King
Peter & Sue LaTourrette
Bart Lane
Katherine Lang
Chris & Webb McKinney
Mary E. McWilliams
Lou Mendel
Bill & Susan Miklos
Ann & Warren Nelson
Paul & Antje Newhagen
Liz & Paul Nyberg
Cindy Olander
Ann & Bud Oliver
Charlie Pack
Saroj Pathak
Mary Prochnow
Johnny & Lana Ralston
Ann Rando
Jane & John Reed
Noreene Rickson
Duane & Anne Roberts
Susan & Glen Schofield
Randee Seiger
Idonna Snow
Judd Stiff
Ginger & Roger Summit
Ed & Pamela Taft
Judy Bogard-Tanigami &
Hide Tanigami
Eleanor & Masao Watanabe
Patti & Ed White
Dennis Young
Steve Yvaska
Richard Zalisk